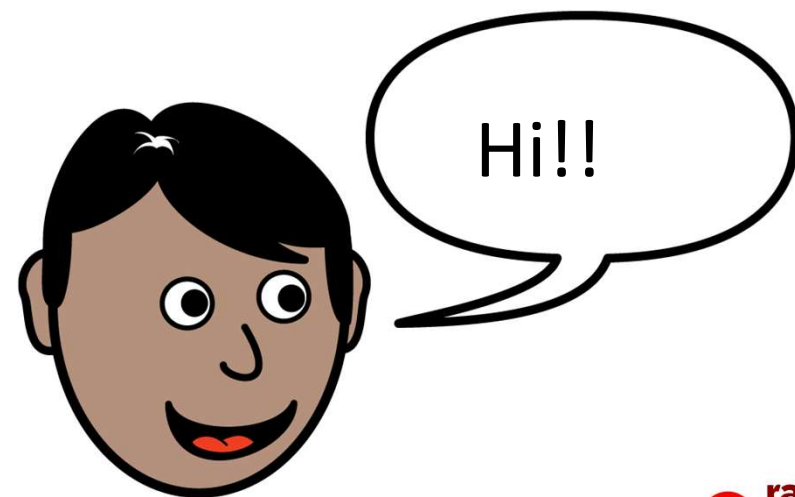
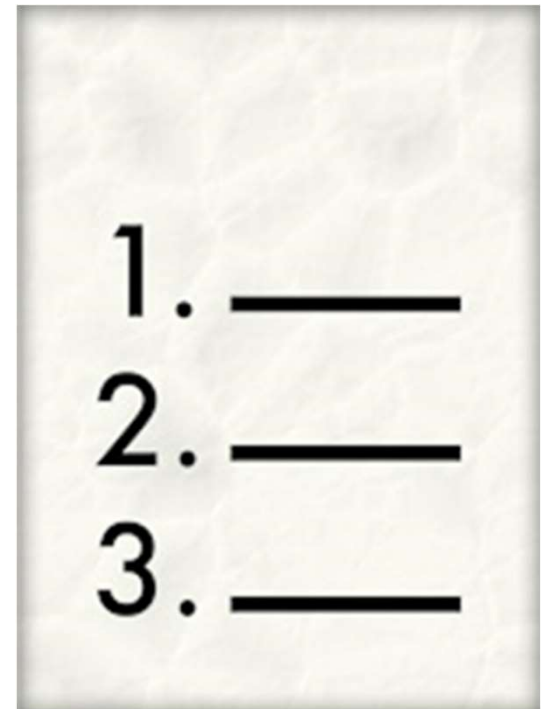


Northern Region Co-Operative: Foundation Group Meeting Workshop #1

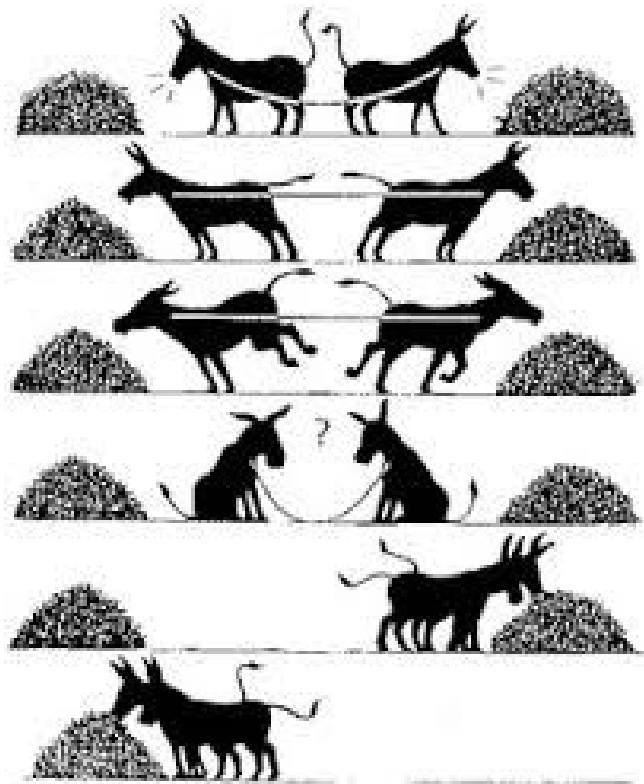


What We Will Do Today


- Find Out About Co-ops, Enterprise & Disability
- Share Personal Experiences About NDIS
- Discuss The Future Work Of The Foundation
Group




What Is A Co-operative?




SEVEN COOPERATIVE PRINCIPLES




Education
Training & Information




Concern for the Community




Member Economic Participation




AUTONOMY & INDEPENDENCE



COOPERATION
Among Cooperatives



Voluntary Open Membership



Democratic MEMBER Control

Three Co-operative Objectives



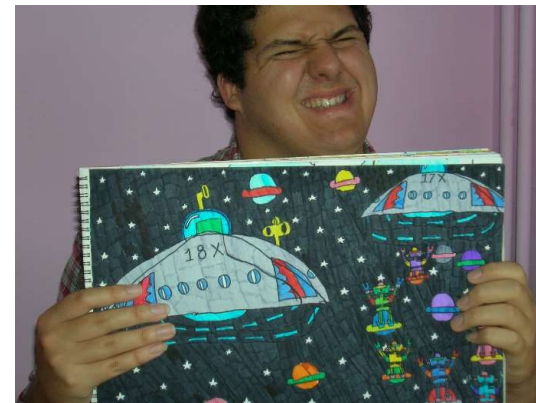
What Makes A Successful Business?



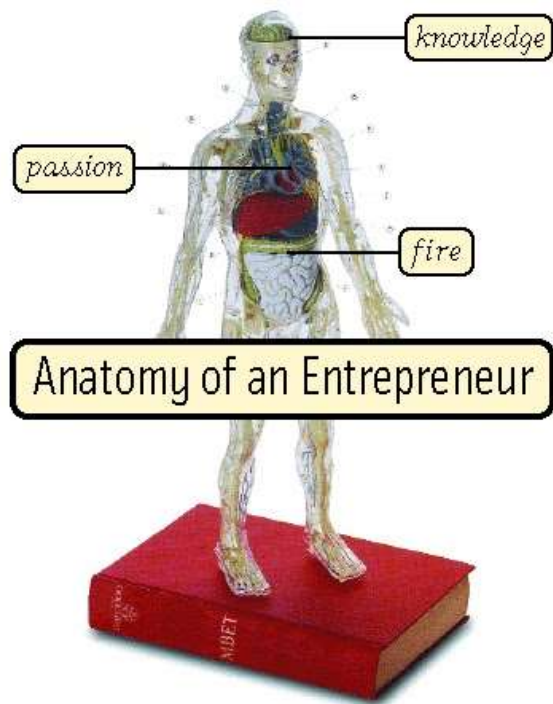
Success Factors

- ∞ A Good Idea Or Product; Effective and well researched business idea generation and development
- ∞ A Market identified by thorough market research
- ∞ Dynamic marketing
- ∞ Solves A Problem
- ∞ Appropriately skilled & trained workforce
- ∞ Tight financial control
- ∞ The right financial & other resources
- ∞ Location
- ∞ Entrepreneurial flair
- ∞ Timing

People



People!



The Entrepreneur: 10 Personality Traits

- Passionate Vision, Determination & Focus
- Taking responsibility
- Creative Thinker
- Opportunity spotting
- OK with change
- Managing networks/relationships
- Motivation
- Managing risk
- Making things happen
- Keep your head screwed on

Stubbornness & Determination: Working It Over & Over



Dog With A Bone



Thick Skin & Resilience



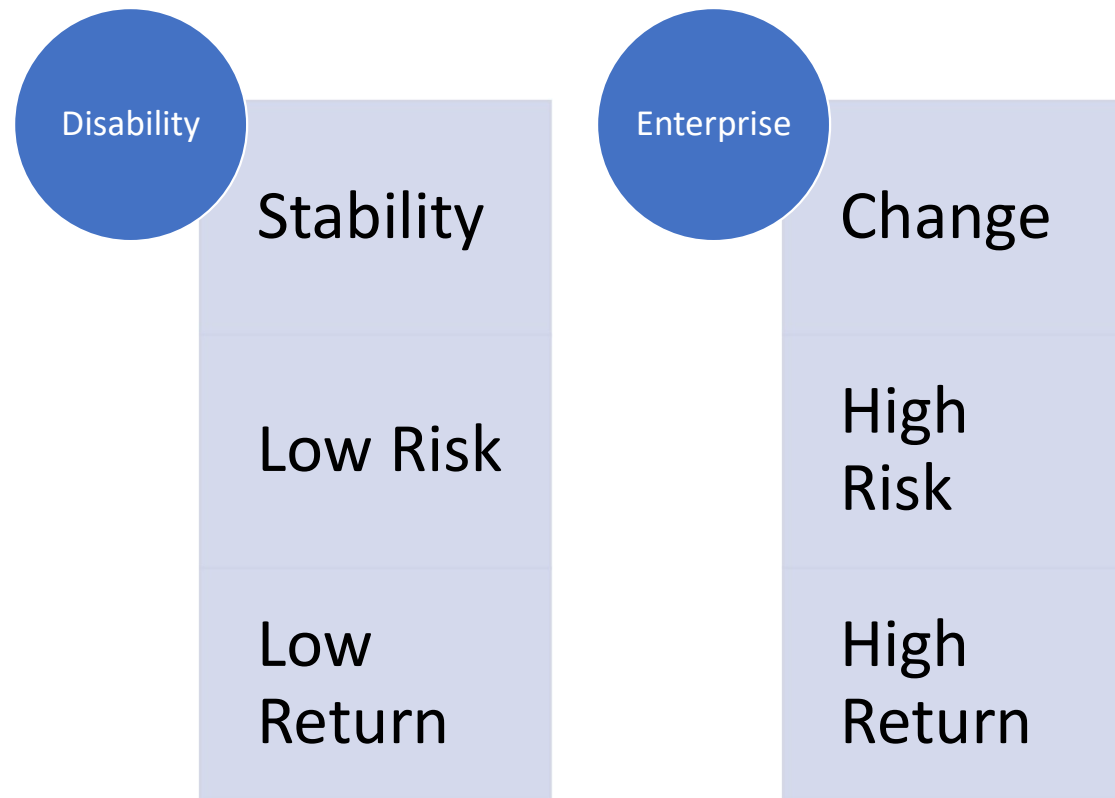
Outsider



Ingenuity

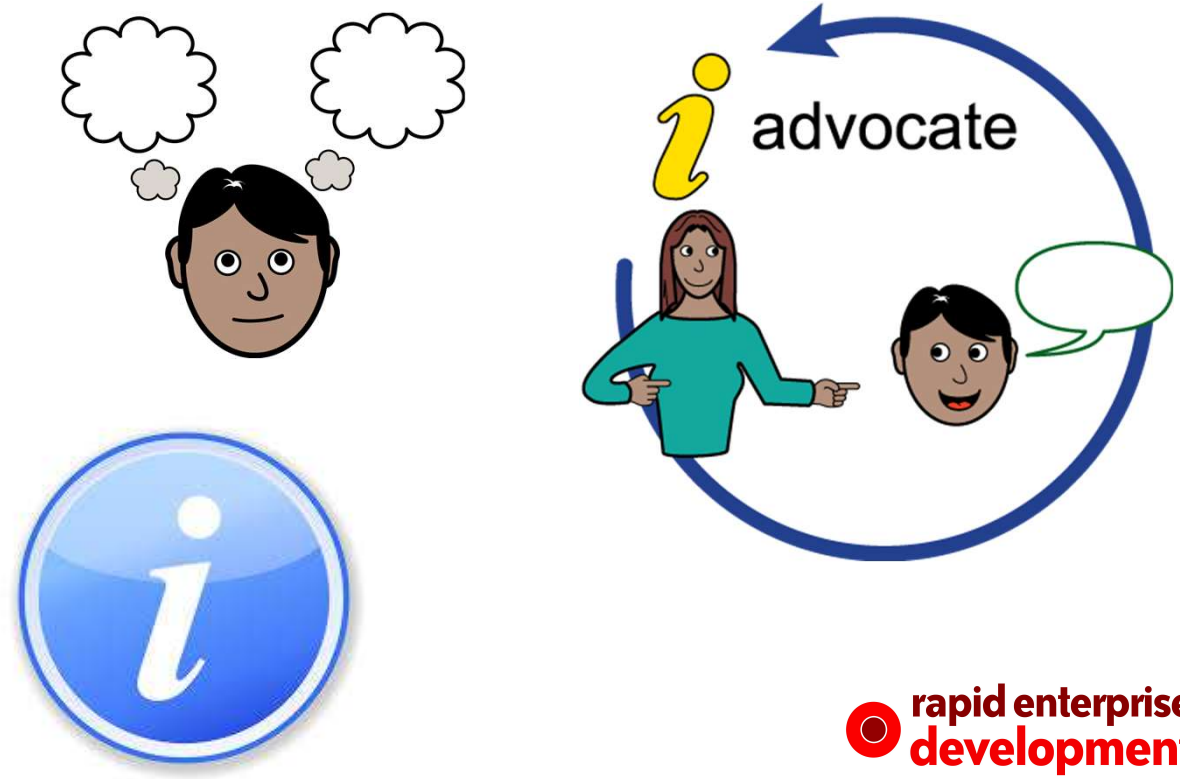


When Two Worlds Collide





What Problems Do We Want To Solve



Four Questions

- Goods Things About NDIS
- Bad Things About NDIS
- How has life changed since the introduction of NDIS – has life got better, worse, 'different', no change
- What changes could make NDIS Better



A 'Teaser Document' For Prospective Co-op Members

- Name & Brand
- What Problems Are We Addressing
- How Will We Solve The Problems
- Who Owns The Co-operative – Who Can Be A Member
- Who Controls The Co-operative
- Business Plan & Year 1 Financials
- Member Benefits
- Name & Brand



Any Questions

